



ALL WE ARE IMPACT REPORT 2021/2022

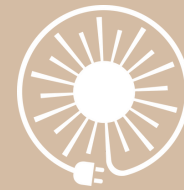


TABLE OF CONTENTS

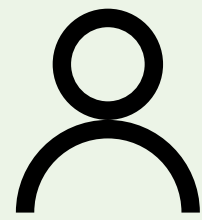
Mission.....	03
Current Impact.....	05
Future Impact.....	07
From the Field.....	08
Founding Principles.....	10
Our Team.....	11
Progress on the Ground.....	12
Financials.....	13
Thank You.....	14



OUR MISSION



ALL WE ARE IS A
NONPROFIT ORGANIZATION
BRINGING SUSTAINABLE
ENERGY SOLUTIONS
TO COMMUNITIES IN UGANDA.



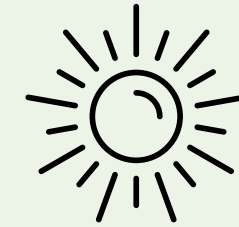
100K+

**PEOPLE
IMPACTED DAILY**



50

**LIVE, ACTIVE
INSTALLATIONS**



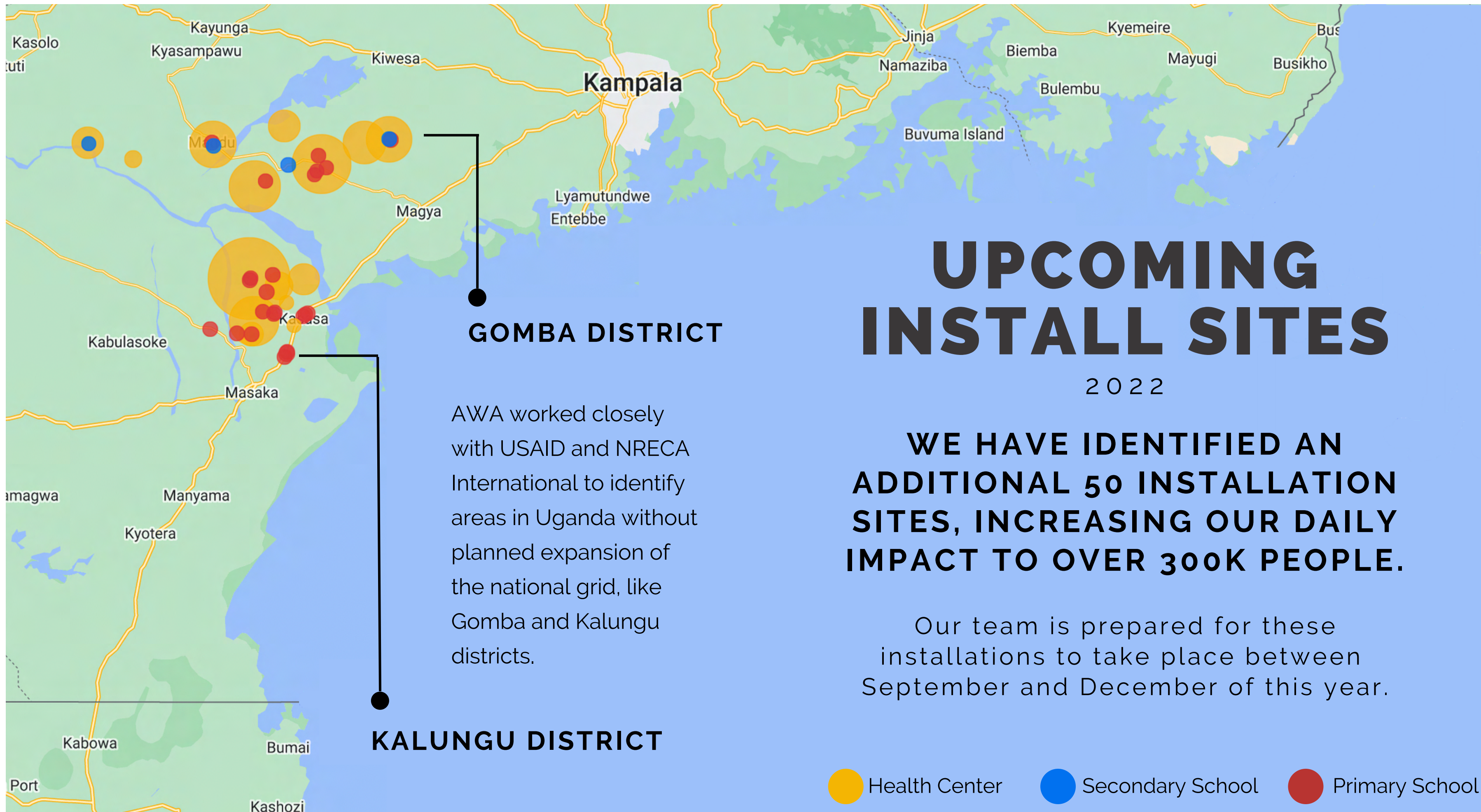
70K

**METRIC TONS OF
CO₂ EMISSIONS
SAVED**

IMPACT TO DATE

All We Are is creating measurable impact for our partner institutions at 50 live installation sites.





FROM THE FIELD



All We Are recently collaborated with the University of Cincinnati's Program Evaluation Master's students to assess the impact of our projects. In March 2022, three members of our in-country team conducted interviews, recorded these sessions, and shared them with the Program Evaluation team. There were 28 participants including students, teachers, headmasters, parents, community members, health center employees, and patients.

The UC team found that, although focused on schools and health centers as install sites, All We Are's impact extends far beyond the walls of these institutions. In some areas, the culture of the community is changing. Students are pouring more time and effort into their academics because they know they will have consistent light to study. Community members feel safer because dark paths which were previously used by robbers and vandals are now well-lit. The combination of increased parental confidence and lower lighting expenses have afforded headmasters the ability to make capital improvements, including the expansion and remodeling of schools.

FROM THE FIELD

Community members offered these comments to our team, that were recorded by the UC students:

"I realized after the installation of solar, there were improvements in [our] school, like the construction of a new dormitory after [an increase] in the number of boarding students at this school."

"...in 2020 [test] results, we had a great performance. The learners performed well - we had a student who was the top in the whole district!"

"Even the students - they feel very happy, because they can move freely from their dormitories to their classrooms [during night] without fear."

"...The issue of having doctors and nurses helping to give birth to babies without lights is no longer there. You may even find there are many services at Kitimba, that have improved ever since we got solar..."



OUR FOUNDING PRINCIPLES

We commit to use donations effectively, and strive to measure and understand our impact.

100%

100% OF PUBLIC DONATIONS GO DIRECTLY TO OUR PROJECTS.

LOCALLY LEAD

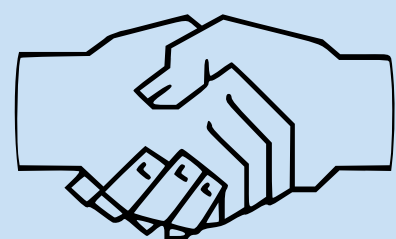
**OUR UGANDAN PARTNERS HELP US VET LOCATIONS FOR OUR PROJECTS,
AND OUR IN-COUNTRY TEAM INSTALLS AND MAINTAINS ALL SYSTEMS.**

TRANSPARENCY

**WE AIM TO ACHIEVE THE HIGHEST GRADES AVAILABLE FOR
ACCOUNTABILITY AND TRANSPARENCY.**



5,000+
hours of volunteer
work logged
this year



24
jobs created
in-country
this year

Our team is supported by a diverse board with independent members state-side and in Uganda.

Our team of volunteers dedicate time outside of their full-time jobs on our mission, working closely with our Ugandan employees

Our work is led by a paid team of full-time and contracted Ugandan employees who implement and maintain all of our projects and operations on the ground.

OUR TEAM

NEAR & FAR



NATHAN THOMAS
Founder, CEO

CAMERON WHITEMAN | CTO

RACHEL THOMAS | CMO

RICHARD ABEL | CFO

STEPHEN PERKINS | COO



BRIAN DDIBYA
Chief Country Officer

ALAN KAWOOYA
Field Service Manager

MUHAMMED MUKWAYA
Community Manager

JOHN MUBIRU
Warehouse Manager

IN-HOUSE SOLAR TEAM

Our in-house solar team works on a part-time, contracted basis.

PROGRESS ON THE GROUND



AWA HQ

To further establish our in-country presence, AWA purchased two acres of land in Uganda. We have cleared and developed this land constructing a warehouse, parking area, and restrooms, with planned facility expansion. We also installed water and solar power and have hired a full-time Warehouser Manager. Having a secure warehouse allows us to hold solar components on our property, so we can plan around supply chain issues due to COVID.

STEP

AWA is launching a Student Technician Enrollment Program (STEP) to provide theoretical and hands-on training to secondary students at our partner institutions across Uganda. Upon graduation from school and this two-year program, students will have the opportunity to work for AWA. This minimizes operations expenses and continues the localization of our work, creating more jobs in-country.

FINANCIALS

Private donors and our volunteer team cover overhead costs, so 100% of public donations go directly toward our projects in Uganda.

Because of our project model, supporters get an incredible ROI on their contributions.

Avg. Cost of 50 Solar Installations:

AWA: $\$7,500 \times 50 = \375K CapEx & OpEx

Market Price: $\$25,000 \times 50 = \1.25M CapEx only

2021 SUMMARY

\$152K total raised

Year Over Year Growth: 159%

2022 EXPENSES

\$375K for installations

\$75K for other in-country costs

\$450K total



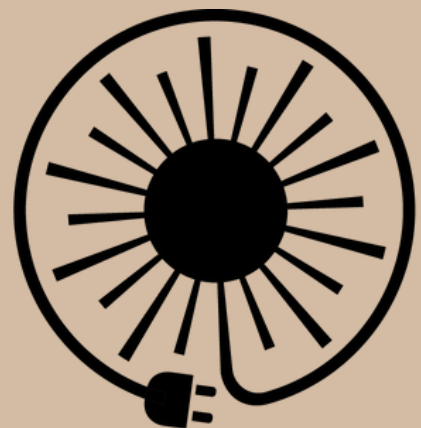
2021 2022

Seven years ago, we set out to complete 50 solar installations by 2025. Not only have we accomplished this goal, but plan to complete an additional 50 installations this year.

We consider each project a partnership, and will continue to monitor and manage every installation site as we scale.

We are committed to seeing the day when every person in Uganda has access to clean, affordable, and reliable energy. We look forward to celebrating that day with you.





ALL WE ARE
IMPACT REPORT
2021/2022

allweare.org

P.O. Box 32183 Raleigh, NC 27622

Registered US 501(c)(3) public charity

hello@allweare.org

